

### The company >

**Lancom** is the first Greek company owning three proprietary Data Centers that cover geographically the full spectrum of all business/organizational needs by offering the full spectrum of Cloud (laaS/PaaS/SaaS), Data Center and Telco (Fiber to the Business) services.







### Data Centers >

# 3 STATE-OF-THE-ART DATA CENTERS IN **ATHENS** AND **THESSALONIKI**. **PROPRIETARY** FIBER OPTIC NETWORK.



#### Thessaloniki

In 2009, during the first year of its operations, the company created its primary Data Center, located in Thessaloniki on a geostrategically-selected spot that ensures connectivity, security, and seamless operations.



#### Athens

In continuation of its strategic development, and intending to offer High Availability SLA services of up to 100%, the company launched its 2nd Data Center in Athens in 2014.



#### Balkan Gate Thessaloniki

Aiming to create the largest Carrier Neutral Data Center in Northern Greece, and one of the largest and most advanced Energy Efficient Data Centers in Southeast Europe, Lancom has delivered its third Data Center in Greece, in Thessaloniki. Balkan Gate Thessaloniki will be directly connected with all main domestic, Balkan and international telecommunication providers.

### Our people >

Since its founding, Lancom's main driver of growth has been its people, whose contribution is vital towards maintaining quality assurance in the services provided to its clients.

#### HIGH LEVEL SUPPORT

At **Lancom**, we settle with nothing less than offering you prompt and reliable technical support. With the best team of certified system engineers and system administrators, we're here to serve even the most intricate technical and network issues.

### Our teams >

Much like any contemporary business, Lancom's staff operates in unison under three distinct teams.



Technical support



R&D & Software Development



Marketing & Sales













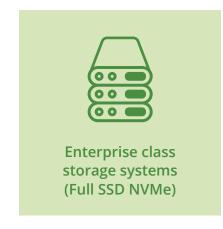


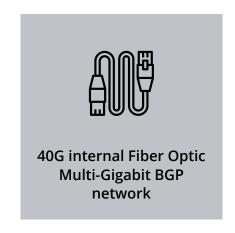


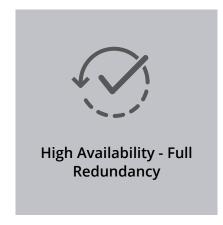
### Our infrastructure >

Our Data Centers' development has taken place in proprietary facilities, using proprietary equipment, and in accordance with all international certifications and standards. Moreover, Lancom has created designated departments within its data centers, offering advanced colocation services which are escalated by individual Rack Units to Rack Cages and Suites, Disaster Recovery, and Business Continuity services.





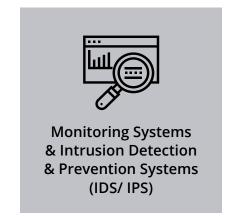














### Certifications >

Lancom places emphasis on the quality, reliability and safety of its services. Adhering to international standards of excellence for quality and data safety, the company boasts ISO 9001:2015, 27001:2013 and ISO/IEC 27017:2015, ISO 22301:2019, ISO 14001:2015, GDPR certifications.













### Services >

**Lancom's** services focus on cloud computing, telecommunications and general data center services. The company's broad-ranging services cover the full spectrum of its clients' intricate needs, highlighting excellence, cost-effectiveness, and exceptionally fast project implementation and delivery.



Cloud Server(VPS)



Disaster Recovery



Internet Leased Lines



Security Services



Telco Services



Cloud Backup



Colocation



Virtual Private Networks



Cloud Telephony VoiP

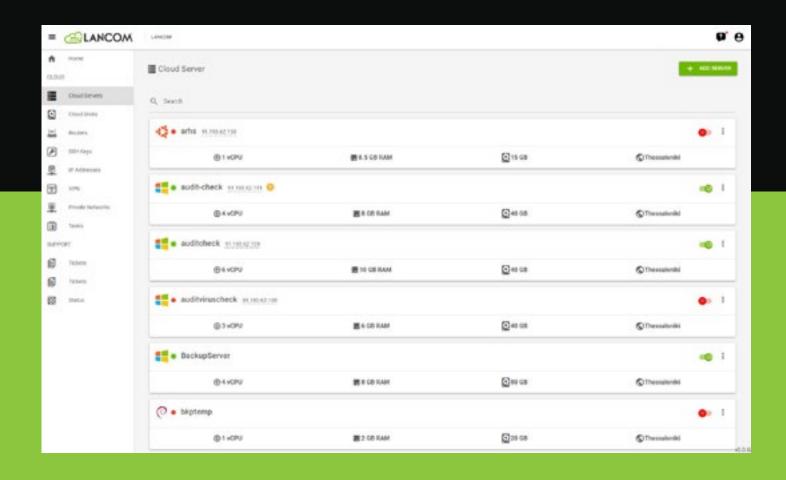




## Virtual infrastructure management panel

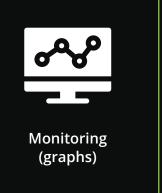
MyLancom is an integrated platform designed to strengthen and facilitate the management of business Cloud-Virtualized and network infrastructure, offering:

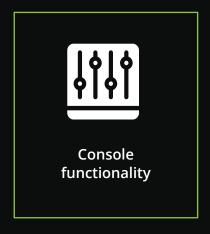
- ✓ Automation & Provisioning
- Console and operations for all virtual machines
- ✓ Go to market your way
- ✓ Increase operational efficiency
- Unlock new sources of revenue
- ✓ Billing & Chargeback
- Reduce Time to Revenue



#### **Features**









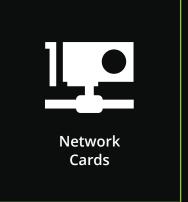






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