



# Company Profile

**Lancom** is an entirely Greek-owned company, operating exclusively in the field of IT data center services, offering specialize cloud computing and telecommunication services. The company owns and operates three enterprise cloud data centers in Athens and Thessaloniki, as well as a proprietary Fiber Optic Network offering the full spectrum of cloud and data center services.



# The company >

**Lancom** is the first Greek company owning three proprietary Data Centers that cover geographically the full spectrum of all business/organizational needs by offering the full spectrum of Cloud (IaaS/PaaS/SaaS), Data Center and Telco (Fiber to the Business) services.



# Data Centers >

## 3 STATE-OF-THE-ART DATA CENTERS IN **ATHENS** AND **THESSALONIKI**. **PROPRIETARY** FIBER OPTIC NETWORK.



### **Thessaloniki**

In 2009, during the first year of its operations, the company created its primary Data Center, located in Thessaloniki on a geostrategically-selected spot that ensures connectivity, security, and seamless operations.



### **Athens**

In continuation of its strategic development, and intending to offer High Availability SLA services of up to 100%, the company launched its 2nd Data Center in Athens in 2014.



### **Balkan Gate Thessaloniki**

Aiming to create the largest Carrier Neutral Data Center in Northern Greece, and one of the largest and most advanced Energy Efficient Data Centers in Southeast Europe, Lancom has delivered its third Data Center in Greece, in Thessaloniki. Balkan Gate Thessaloniki will be directly connected with all main domestic, Balkan and international telecommunication providers.

# Our people >

Since its founding, Lancom's main driver of growth has been its people, whose contribution is vital towards maintaining quality assurance in the services provided to its clients.

## HIGH LEVEL SUPPORT

At **Lancom**, we settle with nothing less than offering you prompt and reliable technical support. With the best team of certified system engineers and system administrators, we're here to serve even the most intricate technical and network issues.

# Our teams >

Much like any contemporary business, Lancom's staff operates in unison under three distinct teams.



Technical support



R&D & Software Development



Marketing & Sales



# Our infrastructure >

Our Data Centers' development has taken place in proprietary facilities, using proprietary equipment, and in accordance with all international certifications and standards. Moreover, Lancom has created designated departments within its data centers, offering advanced colocation services which are escalated by individual Rack Units to Rack Cages and Suites, Disaster Recovery, and Business Continuity services.



100% enterprise class  
proprietary equip-  
ment



Enterprise class  
storage systems  
(Full SSD NVMe)



40G internal Fiber Optic  
Multi-Gigabit BGP  
network



High Availability - Full  
Redundancy



SLA 99.95%



DDoS protection  
& Mitigation Systems



Firewalls



Monitoring Systems  
& Intrusion Detection  
& Prevention Systems  
(IDS/ IPS)



Partner & Reseller

# Certifications >

**Lancom** places emphasis on the quality, reliability and safety of its services. Adhering to international standards of excellence for quality and data safety, the company boasts **ISO 9001:2015, 27001:2013 and ISO/IEC 27017:2015, ISO 22301:2019, ISO 14001:2015, GDPR certifications.**



9001:2015



27001:2013



27017:2015



22301:2019



14001:2015



# Services >

**Lancom's** services focus on cloud computing, telecommunications and general data center services. The company's broad-ranging services cover the full spectrum of its clients' intricate needs, highlighting excellence, cost-effectiveness, and exceptionally fast project implementation and delivery.



Cloud  
Server(VPS)



Disaster  
Recovery



Internet  
Leased  
Lines



Security  
Services



Telco  
Services



Cloud  
Backup



Colocation



Virtual  
Private  
Networks



Cloud  
Telephony  
VoIP





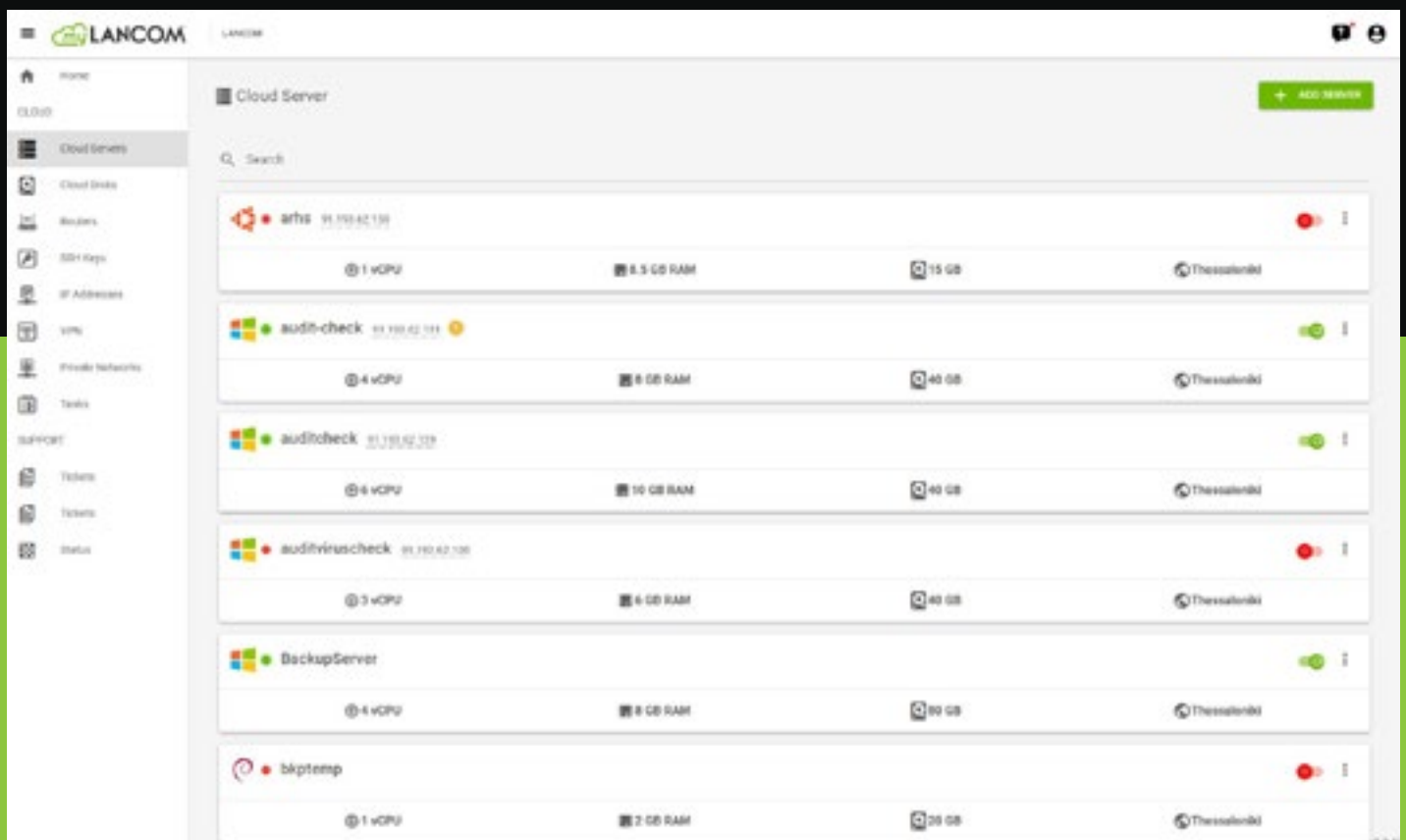
CLOUD INFRASTRUCTURE  
MANAGEMENT PANEL



## Virtual infrastructure management panel

MyLancom is an integrated platform designed to strengthen and facilitate the management of business Cloud-Virtualized and network infrastructure, offering:

- ✓ Automation & Provisioning
- ✓ Console and operations for all virtual machines
- ✓ Go to market your way
- ✓ Increase operational efficiency
- ✓ Unlock new sources of revenue
- ✓ Billing & Chargeback
- ✓ Reduce Time to Revenue





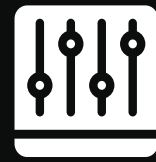
# Features



Cloud Infrastructure  
Formation and Control



Monitoring  
(graphs)



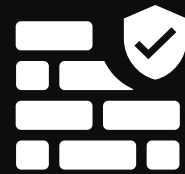
Console  
functionality



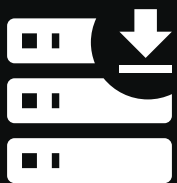
Snapshots  
Full Backup



SSH keys



Firewall rules



Delete & reinstall  
options



Private  
Networks



Network  
Cards



Follow us on Social Media



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